

# ART 410

# Advanced Graphic Design Processes

Fall Semester 2016  
Section 01 M/W 2:30–5pm  
Instructor: Diana K B Hoover  
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office hours: T/H 1:30–2:30pm  
& by appointment

University of Wisconsin-Stevens Point • Department of Art & Design

## COURSE DESCRIPTION [UWSP catalog] 3 cr.

Advanced inquiry into concepts and processes in graphic design. Consideration of commercial production issues and motivations for design solutions. Work leading to developed sense of purpose and professional portfolio.  
*Prereq: 311 or cons instr. Pass portfolio review.*

## SEMESTER ACTIVITIES

### CLASS FIELD TRIPS

Sentry  
Fey Printing  
Spectra Print  
Paper Science  
& Engineering  
Paper Machine

### SMALL GROUP TOURS & PRESENTATIONS

Design Studio or Agency

## COURSE OVERVIEW

This class will expose you to various professional design environments and provide opportunities to practice techniques to present your work.

As a class we will take field trips to local businesses to observe and hear how designers work within different corporate situations and how design work is commercially produced.

In small groups you will research, locate and contact local or regional design firms or agencies to tour. Following the tours, groups will create digital presentations and share their experiences with the whole class.

You will work in teams to develop, design and prepare for production, a set of sample playing cards which will be commercially printed.

Individually you will develop the visual documentation and written descriptions of your design work and complete a professional online portfolio.

At the start of the semester you will complete an assessment to help clarify your strengths as a designer and what challenges could benefit you.

We will use Basecamp as a digital meeting space, project management and collection point for your in-progress and final design work.

## COURSE & REQUIREMENTS: Respect, Honesty, Resiliency, Drive

- + Attend all scheduled class meetings
- + Participate in class activities, share your insights
- + Complete required work on time
- + Play nice together

PROJECTS  
& TOPICS

**PROJECTS**

Capital Campaign  
Playing Card Set Design  
Paper Promotion  
Portfolio Website

**TOPICS**

Copyrights  
Managing Team Work  
Communication skills  
Portfolio preparation  
Post Press processes  
Client interactions  
User Experience

GRADING

Your course grade  
is determined by  
your work on:

Teams  
Projects  
Attendance  
Presentations

SPECIFIC COURSE OBJECTIVES

- GENERAL
- Manage time successfully
  - Work effectively in teams
  - Use appropriate voice in portfolio descriptions and correspondence
  - Work competently with design software & hardware
- COLOR
- Identify and apply industry color spaces: CMYK, RGB, Pantone Solid/Process, monotone, duotone, etc.
- IMAGES
- Create original imagery for series
  - Obtain stock images for design work
  - Prep images for print and web production
  - Control resolution, image size, color balancing images, importing/embedding/linking images digitally
- SCREEN
- Design, comp pages, and build sitemap
  - Plan strong/deep navigation systems
  - Build responsive functional pages / site
  - Understand prototyping and site testing
  - Customize templates
- PRINT
- Create digital files in native and .PDF formats
  - Set bleeds correctly
  - Properly prepare images for print
  - Collect or Package for output (fonts and images)
  - Research and match file formats to print requirements
- PAPER
- Describe paper variables, including: paper weights, effect of grain, color, coatings, sheet sizes/press sizes, etc.
  - Spec various papers for print projects
- POST PRESS
- Recognize and know ramifications of post-press processes, including: foil stamp, die cut, emboss/deboss, folds, binding
  - Prepare and comp work for these processes

Please Note:

If you have any concerns, now or anytime during the semester, regarding the expectations for this course, or you have any special needs, please talk with me about them as soon as possible.

# The Capital Campaign

A capital campaign is an intensive fundraising effort designed to:

- raise a specified sum of money
- within a defined time period
- to meet clearly defined needs of an organization

These needs can include:

- the construction of new buildings
- renovation or enlargement of existing buildings
- purchase or improvement of land
- acquisition of furnishings or equipment
- additions to endowment

## TYPES OF CAMPAIGNS

### Traditional

The best-known form of capital fund raising is the traditional, or classical, intensive campaign that has a specific goal related to— **building construction, renovation, or expansion**. This is also referred to as “bricks and mortar” fund raising.

### Comprehensive

The comprehensive, integrated, or total development program is based on long-term comprehensive analysis of the organization's diverse needs: — **current program support, special purposes, capital, and endowment**.

CASE STATEMENT — A designed piece that makes 'the case' for the project. It is a versatile tool that outlines the who, what, when, where and why of the campaign. Generally the writing will include:

- WHO — mission statement of the organization; relevant accomplishments/info of the organization
- WHAT — a short summary of the project / the need
- WHEN — the timeline for the project / estimated completion year for the work
- WHERE — specifics of the project location
- WHY — the money is needed; compelling reasons for campaign; benefits to the community and clients being served

FUNDRAISING PROSPECTUS — A coordinated packet including a personalized cover letter with the case statement piece and additional information on supporting the campaign, is supplied when reaching out to large donors.

DONOR REWARDS — This information spells out levels of support, forms of giving and planned donor recognition, such as naming rights. It can be included in the case statement piece or supplied specifically to larger donors.

*Information above from :*

*Rosso/HANK ROSSO'S ACHIEVING EXCELLENCE IN FUNDRAISING (ISBN:0787962562). Copyright © (2003)  
by John Wiley & Sons, Inc. <https://philanthropy.i...Indiana University - Purdue University Indianapolis>.*

# ART 410 Capital Campaign

## Defining Characteristics

There are two features that make capital campaigns different from other fundraising activities...

1. "the gifts solicited are much larger than those generally sought during an annual fund".
2. "pledges are **emphasized as commitments** payable over a number of years convenient to the donor or through the transfer of appreciated real or personal property".

## Phases

In order to be successful, capital campaigns need to be carefully planned and managed by a Board of Directors or a steering committee. Before going public, perhaps half of the financial goal, support by larger donors would need to be secured. Graphically it would look something like this:



Information above is from the Capital Campaign Masters: Prepare for Success website, [capitalcampaignmasters.com/how-to-create-your-capital-campaign-communications-plan/](http://capitalcampaignmasters.com/how-to-create-your-capital-campaign-communications-plan/)

## CASE STUDY: UWSP'S CAPITAL CAMPAIGN

Then, Now & Forever, We Are Point.

Our university is engaged in a comprehensive capital campaign now. Here is a link to the Press Release: [www.uwsp.edu/urc/news/Pages/CapitalCampaign16.aspx](http://www.uwsp.edu/urc/news/Pages/CapitalCampaign16.aspx)

From the PR: "...the campaign has been in a quiet phase since July 1, 2013. During that time, a series of leadership gifts have been made including the establishment of the first four endowed chairs..."

**QUIET PHASE** — *Visuals / copies of the prospectus and other materials have been solicited.*

Sentry Insurance was one of the largest benefactors to this campaign donating \$4 M.

From the UWSP University Relations Press Release dated 3/8/2016...

"Sentry and UW-Stevens Point have a long history in this community, Patterson noted, with both founded more than 100 years ago. Sentry also has a long history of supporting the university. The \$4 million gift more than doubles Sentry Insurance's support to UW-Stevens Point since 1985. Endowment proceeds will support activities such as collaborative research, outreach and related student-faculty activities of the chair. National searches for analytics experts will begin immediately.

**Sentry's commitment is a cornerstone gift of the quiet phase** of UW-Stevens Point capital campaign, which is scheduled for a public announcement this spring."





## KICK OFF EVENT

There was an on-campus Gala, April 30, 2016, to launch the capital campaign. The event was marketed to the stakeholders (alumni, faculty, staff and supporters) as the official announcement to the public that the campaign is underway.

To start the night, Chancellor Bernie Patterson addressed the attendees describing the outstanding place the university occupies, the student success stories already realized, the award-winning work that has been accomplished, and also presented the acute need for this capital campaign in light of the dwindling support by the state.

Proceeds from the event —tickets purchased— also went to the campaign.

**Left top and bottom:**  
Photographs taken at the Gala on April 30, from the University Alumni Facebook photo album.



## COMMUNICATING THE GOALS

From a Press Release dated 4/20/2016:

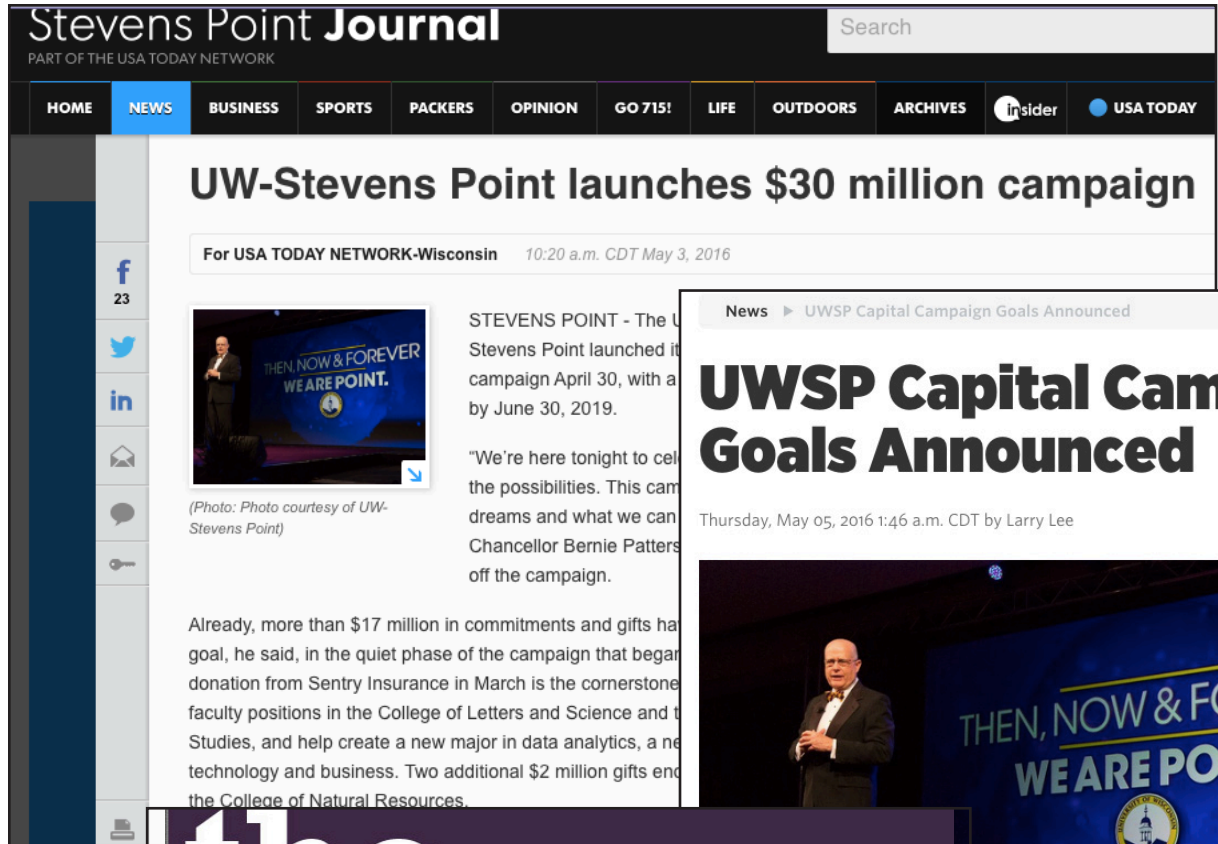
"Patterson said the campaign is seeking partners who wish to **connect their philanthropic passions with the university's strategic objectives, creating scholarship endowments, initiatives for new programs and support for existing endeavors.**

The goal is to bolster student success while helping UW-Stevens Point remain a regional asset that promotes thriving communities throughout the area."



## PRESS COVERAGE

As the result of good Public Relations and communications from the university, there was great press. Below are screenshots of three of the news outlets that covered the campaign launch.




**Stevens Point Journal**  
PART OF THE USA TODAY NETWORK

Search

HOME NEWS BUSINESS SPORTS PACKERS OPINION GO 715! LIFE OUTDOORS ARCHIVES Insider USA TODAY

### UW-Stevens Point launches \$30 million campaign

For USA TODAY NETWORK-Wisconsin 10:20 a.m. CDT May 3, 2016

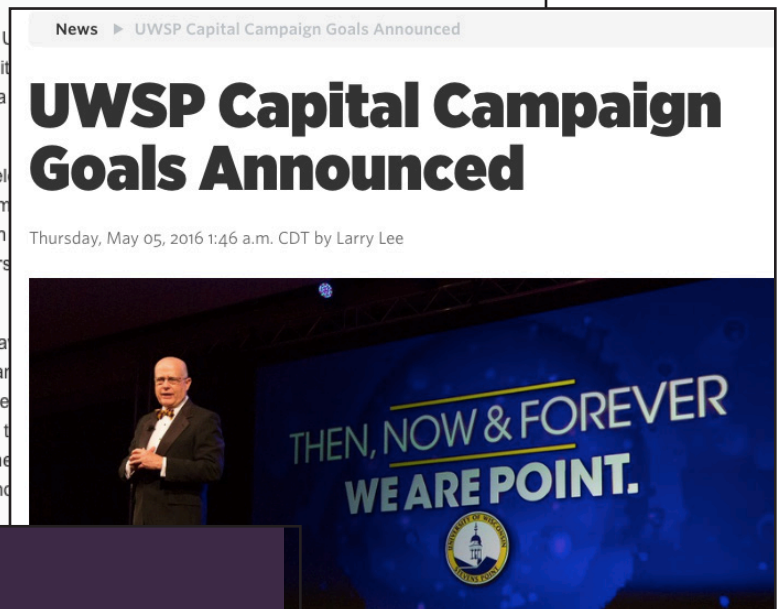


(Photo: Photo courtesy of UW-Stevens Point)

STEVENS POINT - The University of Wisconsin-Stevens Point launched its \$30 million capital campaign April 30, with a goal to raise the money by June 30, 2019.

"We're here tonight to celebrate the possibilities. This campaign is about the dreams and what we can achieve. Chancellor Bernie Patters kicked off the campaign.


Already, more than \$17 million in commitments and gifts has been received. The first major donation from Sentry Insurance in March is the cornerstone of the campaign. The campaign will fund faculty positions in the College of Letters and Science and the College of Business, and help create a new major in data analytics, a new technology and business. Two additional \$2 million gifts endow the College of Natural Resources.



News ▶ UWSP Capital Campaign Goals Announced

### UWSP Capital Campaign Goals Announced

Thursday, May 05, 2016 1:46 a.m. CDT by Larry Lee



THEN, NOW & FOREVER WE ARE POINT.



# the pointer

University of Wisconsin - Stevens Point

News Sports Environment PointLife Arts and Entertainment Opinion Archive

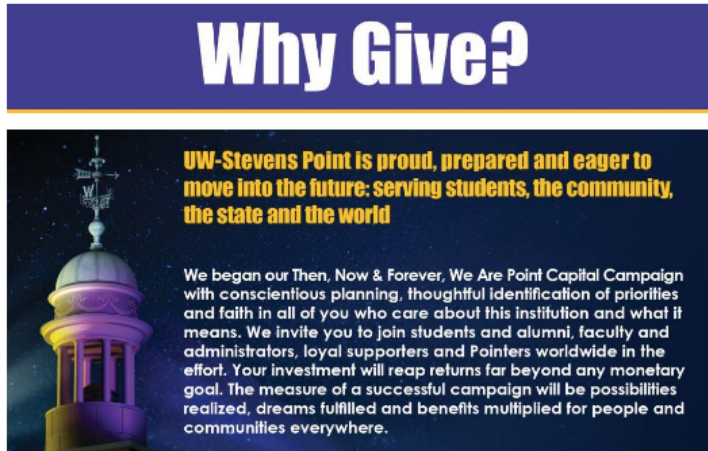
### CAPITAL CAMPAIGN KICKS OFF WITH A BANG

Posted by: Caroline Chalk May 4, 2016

Alumni, students and community members gathered on campus this past Saturday to learn

## ADDITIONAL PROMOTIONAL WORK

On the University Advancement web site, the 'Why Give' page features a clever interactive way to demonstrate the need for you the user—read supporters—to realize the goals / rewards of the university.

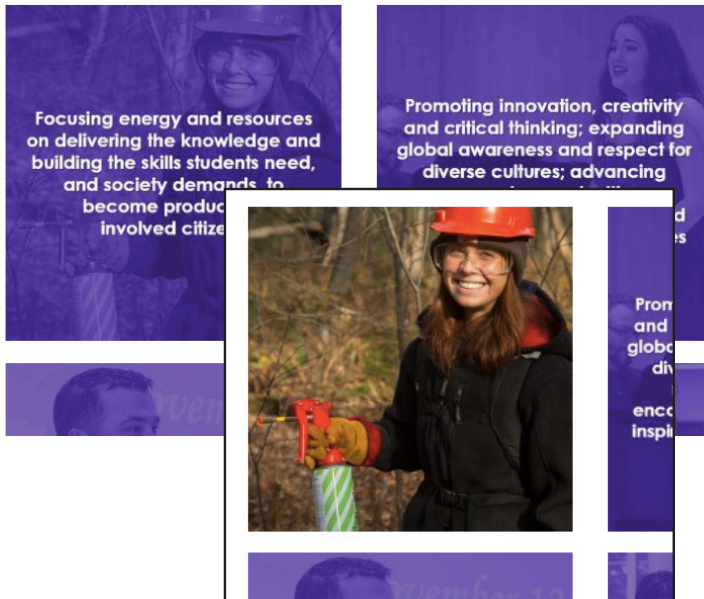


# Why Give?

**UW-Stevens Point is proud, prepared and eager to move into the future: serving students, the community, the state and the world**

We began our Then, Now & Forever, We Are Point Capital Campaign with conscientious planning, thoughtful identification of priorities and faith in all of you who care about this institution and what it means. We invite you to join students and alumni, faculty and administrators, loyal supporters and Pointers worldwide in the effort. Your investment will reap returns far beyond any monetary goal. The measure of a successful campaign will be possibilities realized, dreams fulfilled and benefits multiplied for people and communities everywhere.

**UW-Stevens Point is preparing students to live and lead, serve and succeed in a changing world by:**



Focusing energy and resources on delivering the knowledge and building the skills students need, and society demands to become productive, involved citizens

Promoting innovation, creativity and critical thinking; expanding global awareness and respect for diverse cultures; advancing

Promoting and global diversity, economic inspiration

**Above:** Only when you mouse over or touch the purple squares and then mouse away or stop touching, do you get to see the full-color version of the photo of the student obscured by the text layer above.

The web banner answers the question, Why Give? It makes the case for the campaign...

**"UW Stevens Point is proud, prepared and eager to move into the future: serving students, the community, the state and the world.**

We began our Then, Now & Forever, We Are Point Capital Campaign with conscientious planning, thoughtful identification of priorities and faith in all of you who care about this institution and what it means."

...it goes on to the **call to action**...

"We invite you to join students and alumni, faculty and administrators, loyal supporters and Pointers worldwide in the effort."

...and the **appeal or promise of reward for donors**...

"Your investment will reap returns far beyond any monetary goal. The measure of a successful campaign will be possibilities realized, dreams fulfilled and benefits multiplied for people and communities everywhere."

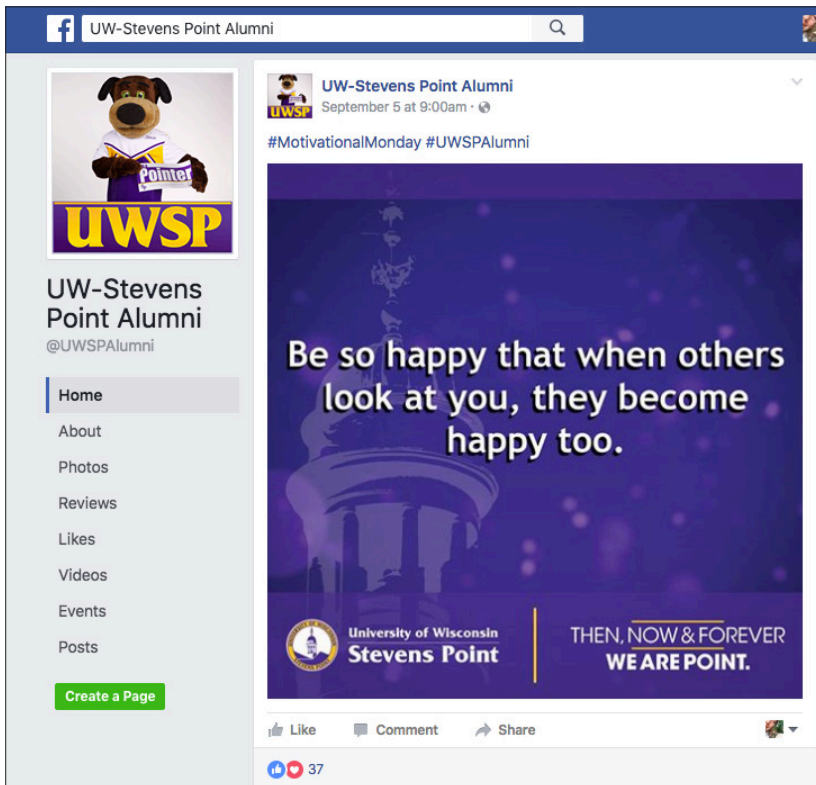
**Right:** Homecoming is a powerful time for alumni. Here we see a screenshot from the UWSP Homecoming web page showing a clear visual representation of the campaign name/theme, "Then and Now."





## CAMPAIGN PROMOTION WITH SOCIAL MEDIA & SIGNAGE

There is a coordinated effort across social media and other outlets to reach out to Pointer Alumni and remind them about the campaign.



**Above:** The uwsp alumni Twitter feed displays a profile banner that reminiscent of the campaign theme and includes a link to the alumni association donation page.

**Left:** A screenshot from the Facebook page for the UWSP Alumni shows one example of how it is extending the call to action.



**Above:** The uwsp Homecoming page sports a web banner echoing the campaign name and visuals fitting the theme.

**Left:** Light pole banners up around campus and the city restate the campaign name and act as a reminder of the impact of the university. They also contain a soft ask.



# Capital Campaign

## PROJECT BRIEF

Choose an organization that you have interest in and research its mission, history and structure. Determine a specific, appropriate need and develop capital campaign theme and materials for them. Nonprofit organizations use capital campaigns to fundraise for larger needs that are either facility-based or focused on furthering of the organization's mission in a targeted way.

A fundraising effort for the construction of a new building, renovation or expansion of existing facilities would be a **traditional** capital campaign, also called a 'bricks and mortar' campaign.

A **comprehensive** capital campaign supports funding initiatives for needs like: acquisition of land or critical equipment for needed programs, to increase an endowment (*a fund to pay for something specific*), or to support new staffing for special programming efforts.

## CALENDAR

### MON, SEPT 12

- Nonprofit org selected
- Preliminary research done
- Initial ideas for campaign purpose

### WED, SEPT 14

- Present research on orgs along with campaign proposal and initial concepts for Name/Theme

### MON, SEPT 19

- Comps for campaign identity
- Mock-up for case statement & prospectus packet / mailer
- Event / outreach/ thank you ideas

### WED, SEPT 21

- Digital comps for printed and web case statement all text typeset, images (FPO)
- Refined mock-up for prospectus
- Guest speaker, C. G. Richards

### MON, SEPT 26

- Comps (printed + assembled) for prospectus all text / images in place
- Layout, IA, plans for Web/FB, event, other, thank you

### WED, SEPT 28

- Digital comps for Web/Facebook, event, other, thank you

### MON, OCT 3

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### WED, OCT 5

- Present Final Comps (all materials)

## STEPS / COLLATERAL TO BE DEVELOPED

1. Select nonprofit and research // Present research
2. Determine the need and focus for your campaign
3. Invent and design a campaign name, identity, theme
4. Design a case statement and a fund raising prospectus
5. Plan a launch event and design an invitation
6. Create promotional, outreach and thank you pieces

## CASE STATEMENT

This piece will "make the case" for the campaign for the donors.

It will be in physical form and incorporate the following elements:

- identity / theme for the campaign
- images either self-generated or stock (stock images must have cost analysis)
- text (from research) describing:
  - who: organization (mission, history, etc.), and who is served, will benefit
  - what: need / what benefits will be realized from meeting this need
  - why: org is qualified to do this (past achievements, support from others)
  - when: general timeline for the projects, goals
  - where: a timeline for the campaign / project, goals
  - how: to contribute (levels of giving), how much is being sought (approx.)
- also include:
  - + options for donor recognition (naming rights, donor plaques, etc.)
  - + architectural rendering (if applicable)
  - + consequences of not realizing the need

## FUND RAISING PROSPECTUS

Delivered to big donors, this is a packet of information including a personalized cover letter, a printed version of the case statement and a prompt for campaign gift promise. Together these present the rationale, the need, opportunities and rewards.

## OUTREACH: SOCIAL MEDIA & WEB / PROMO / VIDEO / SIGNAGE / OTHER

Required: mock-up or prototype of a Campaign web site (with IA / structure) and Facebook Page. Select two (2) additional pieces to design and produce.

## KICK-OFF EVENT

This event gives your campaign a public presence and lets community members know how they can support the project. Think of it as a celebration or party. Plan what it is and design an invitation for it.

## THANK YOU / FOLLOW THROUGH

Design and mock-up a way to say 'thank you' for the support.

MIDTERM GRADES

Capital Campaign

- \_\_\_\_\_ Research on organization / Presentation
- \_\_\_\_\_ Design and Application of Campaign Name / Identity
- \_\_\_\_\_ Concept for and Development of Materials / Collateral
- \_\_\_\_\_ Web and Social Media presence
- \_\_\_\_\_ Final Presentation

Class Engagement \_\_\_\_\_ Absences: EXCUSED \_\_\_\_\_ UNEXCUSED \_\_\_\_\_

410 Midterm Grade \_\_\_\_\_

Comments

MIDTERM GRADES

Capital Campaign

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- \_\_\_\_\_ Concept for and Development of Materials / Collateral
- \_\_\_\_\_ Web and Social Media presence
- \_\_\_\_\_ Final Presentation

Class Engagement \_\_\_\_\_ Absences: EXCUSED \_\_\_\_\_ UNEXCUSED \_\_\_\_\_

410 Midterm Grade \_\_\_\_\_

Comments

# Playing Cards Set

## GOALS

Interpret/invent a playing card concept and develop a limited set of designs.  
Prepare design work using limited color palette and specified dieline.  
Work as team communicating and compromising as needed.  
Track hours for work performed.

## PROMPT

### **What are playing cards used for and how can you reimagine them?**

Working in teams of two, decide on a response to this prompt. Develop a strong concept for a set of eight example cards and a back design that complements the work or magnifies the theme you've chosen.

Each team will develop a strategy for project management working out assignments equitably, designing to the provided specs and tracking the time it takes to complete the different phases of the job. At the job end teams are to prepare a mock invoice for the design job.

## CALENDAR

**MON, OCT 10 & 17**  
Project INTRO

**WED, OCT 19**  
—no class meeting  
develop concepts

**MON, OCT 24**  
Present Concepts  
—not digital—

**WED, OCT 26**  
Develop work

**MON, OCT 31**  
Critique First 3 Comps  
—digital-printed—

**WED, NOV 2**  
Develop work

**MON, NOV 7**  
Critique Full Set Comps  
—printed—

**WED, NOV 9**  
Refine work

**MON, NOV 14**  
Develop work

**WED, NOV 16**  
**CHECK SPECS**  
Finalize work  
Prepare 'Invoice'

## SPECS

- Eight (8) cards as follows:
  - 1 "Ace" OR "Joker"
  - 3 "Face Cards"
  - 4 other integrated designs
- Final card trim to measure 2.5 x 3.5 in corner radius .125 inch
- Safezone artwork to measure 2.25 x 3.25 in centered
- Dieline setup on files, designated green spot color as "Dieline"
- Bleed is OK — set to .125 inch
- Card front design is limited to the following two (2) spot colors:  
\_\_\_\_\_ and \_\_\_\_\_.
- Card back is restricted to the following one (1) color:  
\_\_\_\_\_.
- Opacity & Tints are allowed

Card designs must be prepared to spec and ready to go on press by Monday, November 21.

Teams will present overview of concept, design work and experiences to class at the close of the semester.



## Capital Campaign DESCRIPTION / PROJECT FEEDBACK FOR:

A Capital Campaign is undertaken to:

- raise a specified sum of money
- within a defined time period
- to meet a clearly defined need

A Capital Campaign has an identity and a name.

A Capital Campaign has phases: the **Silent** phase assessing feasibility of the campaign, reaching out to the community and potential big donors; and the **Public** phase reaching out to and involving the community and donors who can give smaller pledges or support through volunteering.

### CASE STATEMENT

A designed piece that makes 'the case' for the project. It is a tool to spells out the who, what, when, where and why of the campaign. It will include descriptions of the following:

- WHO WE ARE — the organization, mission statement, relevant accomplishments
- WHAT IS NEEDED — a short summary of the project
- WHEN THE PROJECT WILL HAPPEN — the timeline, projected completion date
- WHERE IT WILL BE — specifics of the project location
- WHY IT IS IMPORTANT — a key to the story...compelling reasons for donating, benefits to the community and clients being served
- WHAT DONORS RECEIVE — giving opportunities / levels of donation and donor recognition — including naming rights

### PROSPECTUS

A personalized bundle of campaign materials including a cover letter and case statement targeted to larger donors.

### PROJECT FEEDBACK:

Overall

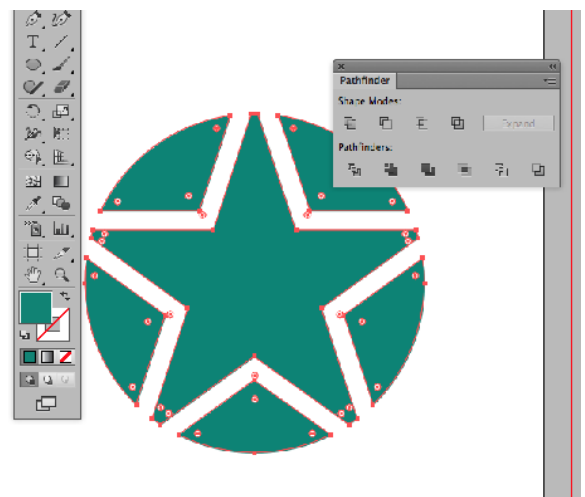
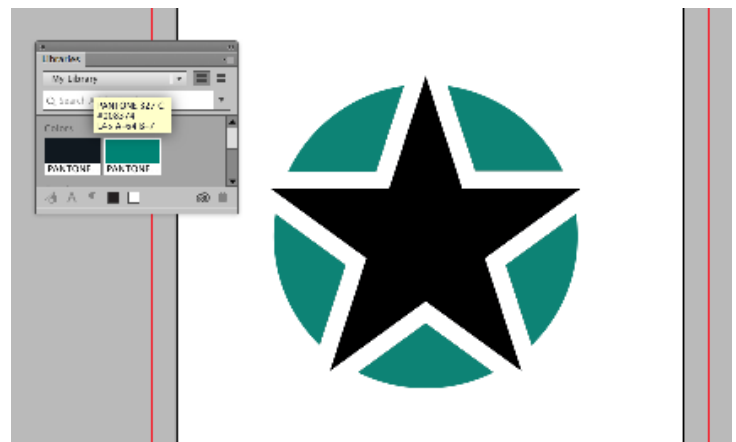
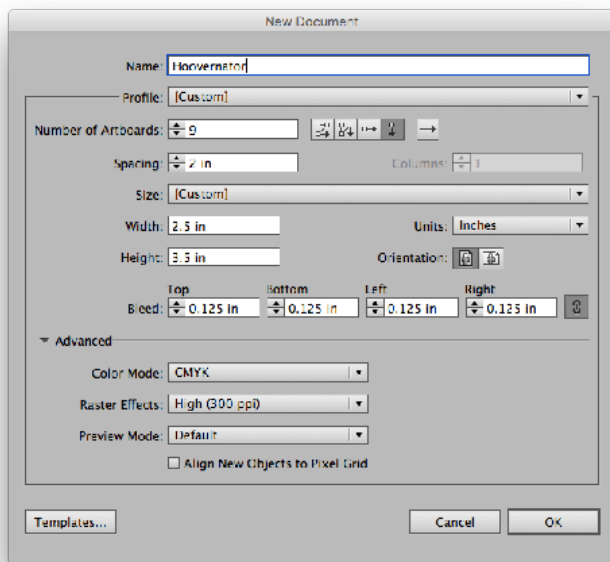
Case Statement

Prospectus

# Card Design Set PREPARATION OF FILES FOR PRINTER

1. ILLUSTRATOR files cannot have any white elements. Strokes need to be converted to graphics ((Object > Path > Outline Stroke)). All 'white' elements need to be subtracted from the background using Pathfinder (Minus Front).
2. PHOTOSHOP files need to be Duotone or Monotone.
3. INDESIGN — Artwork must be placed into InDesign files for preparation to go to the printer. Pages: 9, 2.5 inch x 3.5 inch, Bleeds ok [.125inch], Safe zone [2.25 inch x 3.25 inch] Colors: 327 C (Teal), Pantone Black 6 C, and for the dieline only, 7482 C named 'dieline'.
4. The design for your Card Back **MUST** be on the last page (9) of your InDesign File.
5. All Fonts used in the file **MUST** be converted to Outlines.
6. All image files **MUST** be included when Packaged from InDesign.
7. Files **MUST** be named with your Team Name (post team name on discussion on Bcamp).
8. Packaged InDesign file folders need to use High Quality Print PDF Preset, be Zipped (Compressed) and uploaded to our class Basecamp space.

## Visual Aids for File Prep



Neenah

Georgia-Pacific

Mohawk

Weyerhaeuser

Domtar

International Paper

NewPage

Sappi

French Paper

NewLeaf

Wausau Paper

Yupo

MeadWestvaco

Verso

Potlatch

Forest Stewardship Council

Appleton paper

American Forest & Paper  
Association / SFI



# GLOSSARY OF PACKAGING TERMS

**Beers style** – Folding box with each piece having 4 corners scored & glued for fold-down storage and easy set-up

**Bending board** – Lighter weight paperboard used for folding boxes, usually 28pt. or less

**Black vat** – Recycled paperboard that is dyed black throughout

**Blank** – Unfinished, flat sheet of corrugated or fiberboard. In set-up boxes, blank is a diecut or scored and corner-cut flat, ready to be formed into a box

**Bleed** – To print an area of image beyond the cut edge

**Blind emboss/deboss** – A technique whereby the impression of an image is pressed into paper or board, creating a raised/sunken image without the use of color/foil

**Book Style Box** – Set-up tray glued into a wrapped binder. Binder is sized slightly larger than the tray to achieve a border around the tray.

**CAD (Computer Aided Design)** – Process of using a computer to create a design or shape for a die layout

**Caliper** – The thickness of the board, usually expressed in thousandths of an inch, or “points”

**Chipboard** – A paperboard made from recycled paper stock, generally kraft in color

**C1S paper** – Paper that has been coated only on one side. Necessary to have an uncoated side available for the gluing/laminating process.

**Corner cut** – Cutting out a 90 degree angle to create a corner for a base or lid

**Corrugated Board** – Two flat facings of linerboard, each glued to a side of fluted corrugated medium

**Deboss** – An image or area pressed into paper or board creating a sunken area

**Diecut** – The process of cutting raw material to a desired shape using a cutting die (steel rule imbedded into hardwood)

**Dimensions** – The three measurements of a box, given in the sequence of length, width, and depth using inside dimensions. The length and width are figured as the open face of the box

**Emboss** – An image, type or area pressed into paper or board creating a raised image/area

**ECT (Edge Crush Test)** – Measures the amount of force needed to crush on-edge combined board

**Foil/Hot Stamp** – Process of transferring print through heat and pressure with the use of special stamping foils

**Flute** – The wave shaped pressed into the medium ( E flute approx. 1/16", B flute approx. 1/8", C flute approx. 3/16" and doublewall approx. 5/16")

**Hinge Lid** – Lid of box attached to base along one side

**Insert** – Material designed to support, position or cushion an item, ex. corrugated, foam, chipboard

**KDF (Knocked Down Flat)** – Boxes in the flat form

**Label** – A printed sheet of paper that will glue to a substrate

**Laminate** – The process of gluing one substrate to another

**Loose wrap** – The process of covering a lid with paper that is only glued on the turn-in of the lid (often used in the confectionery business)

**Medium** – The paperboard used to form the fluted portion of corrugated board

**Mullen Test** – Measures the force required to rupture linerboard when under pressure, related to a box's ability to withstand external and internal forces

**Nesting** – Placing a smaller box inside a larger box, or process of stacking bases or lids inside each other

**Reverse out print** – Print that has been cut out of the background color, or the absence of ink

**RTE (reverse tuck end)** – Folding carton where end tucks are extensions on opposite panels

**SBS (solid bleached sulfate)** – Solid white bending board, milled from bleached virgin wood fiber

**Scoring** – A crease in the board to facilitate folds

**Shoulder box** – Lid of box does not overlap the base, the box has a 2nd, shorter liner or tray wrapped and glued inside the base, creating a lip and support for the lid to rest on the base tray

**Simplex style** – Folding box style with quick lock corners, creating double thickness on ends, delivers flat

**Singleface** – One medium (fluting) is glued to one flat sheet of linerboard, leaving the fluting exposed

**Sleeve** – A tubular form, open at both ends, that slides over a box for protection

**Slipcase** – A protective box with one or more ends open, normally used to protect books, DVD's, CD's, magazines etc.

**Slit-score** – A cut made in fiberboard extending through only a portion of the board, creating a fold

**Stay only** – An unwrapped chipboard box with the taped corners exposed

**STE (standard tuck end)** – Folding box where end tucks are extensions of the same panel

**Telescope** – The distance a lid covers over the base

**Trim** – Scrap taken from around the blank

**Spine** – The closed end opposite the opening on a slipcase

**Thumb notch** – A half-moon cut in the side of a lid, done for ease in opening—cut made after lid is wrapped

**Tightwrapping** – The process of covering a chipboard lid or base with paper, tightly, with 100% glue coverage

**Turn-in** – The portion of the paper that wraps to the inside, normally 9/16"

**White vat** – Recycled paperboard with white liner on one side, kraft liner on other

**Wrap** – Paper that is adhered to the outside or inside of a box

# GLOSSARY OF PRINTING & PAPER TERMS

## Approval

1) Authorization from the customer to proceed with production.

2) A color correct proof used to match at press (a Kodak product).

## Antique Paper

Offset stock with a very rough finish.

## Author Alterations

Customer requested changes to be made to images, or text (usually at additional cost to the customer).

## Basis Weight

A measurement of paper in points, or pounds. The higher the number, the heavier the stock.

## Bleed

Image that extends beyond the trim of the book to be intentionally trimmed off during binding.

## Blind Stamp

A debossed area on a case that does not receive foil.

## Book Block

Folded and gathered signatures that are bound with glue, staples, or sewn, but have not received a case or cover.

## C1S / C2S

C1S is stock that has a coating on one side. C2S has coating on both sides.

## Cambric Embossing

Lamination embossed with a criss-cross pattern.

## Case

Board with a cover applied that will wrap around a book block.

## Case Bound

A hard cover book.

## Casing In

To enclose a book block within a case.

## CMYK

The four process colors used to create images (Cyan, Magenta, Yellow, Black).

## Coated Paper

Coating applied to the stock by the mill to enhance ink, such as gloss, dull, or matte.

## Color Correct

Adjusting files to match the color of original artwork, or some other media, usually at additional cost to the customer.

## Continuous Tone

Artwork, files, or proofs that have varying shades but do not have dots.

## Crossover

Artwork that spans both pages of an open book.

## Debossing

A lowered section of paper or cloth created by compressing dies or patterned rollers together with force.

## Deckled Edge

Leaving the face edge of the book torn instead of cut.

## Digital Blueline

A low resolution proof used to ensure proper page position, and collation.

## DPI

A measurement used to determine the number of Dots Per Inch. Higher DPI produces a sharper image.

## Dummy Book

A handmade mock up of a finished book with blank pages and cover.

## Dull Lamination

A film applied to covers and jackets with a dull finish. Also called Matte Lamination. Dull finish is prone to scuffing.

## Dull UV

A liquid coating applied to covers on press that is cured with ultraviolet light producing a dull finish.

## Duotone

A color image created using only two colors.

## Endsheet

Sheets attached to the first and last section of a book which will adhere to the case board, thereby casing in the book.

## Embossing

A raised section of paper or lamination created by compressing dies or patterned rollers together with force.

## Epson Proof

A color correct continuous tone proof (an Epson product).

## Face Edge

The edge of the book opposite the spine and gutter.

## Fifth Color

A premixed ink color used in addition to four color process.

## Fold and Gather

A set of trimmed signatures. Also called F & G's.

## Foil Stamp

Stamping a case with a heated die adhering colored foil to the case.

## Folio

A page number.

## Foot

The bottom of a page.

## Four Color Process

The four process colors used to create images (Cyan, Magenta, Yellow, Black). Also called CMYK.

## Gloss Lamination

A film applied to covers and jackets with a gloss finish.

## Gloss UV

A liquid coating applied to covers on press that is cured with ultraviolet light producing a gloss finish.

## Groundwood Stock

Paper made using mechanical grinding instead of chemical processing. Newspaper is a good example of this.

## Gutter

The portion of a page that is next to the spine.

## Halftone

Photographs that have been converted to images comprised of dots.

## Head

The top of page.

## Hickey

A bulls eye shaped imperfection caused by a speck of dust stuck to a printing blanket.

## Hinge

An area running parallel and next to the spine of a hard case book without board adhered, to allow the cover to bend and the book to open.

## Ink Drawn Down

A test showing how a specific color of ink will look on a specific kind of stock.

## ISBN Number

(International Standard Book Number)

A number assigned to a specific book publication.

## Layout

A diagram showing dimensions required for covers and jackets, etc.

## Linen Embossing

Lamination embossed with a linen pattern to simulate cloth.

## Makeready

The process required to prepare a piece of equipment to perform a particular task.

## Margin

Space between the edge of the book and the image, or text.

### **Moiré**

A moiré occurs when two screens of dots are improperly aligned causing a displeasing pattern within a color. An example of this can be seen with two window screens laid on top of each other and slowly rotating one of them.

### **Notch Bind**

Similar to Perfect Binding, with the addition of grooves cut into the spine area to allow adhesive to penetrate more deeply into the paper.

### **Offset Press**

Printing press that transfers ink from plate to blanket, then to the paper instead of from the plate directly to the paper.

### **Page**

One side of a sheet in a book.

### **Paperback**

A book bound with a paper cover.

### **Perfect Bind**

Using adhesive to bind a book (not sewn or stapled).

### **Perfect Case Bound**

A hard cover book bound using adhesive (not sewn or stapled).

### **PMS (Pantone)**

Pantone Matching System used to specify color mix of ink.

### **RGB**

Red, Green, Blue. Computer monitors display in RGB format. Most image files were created in RGB format. For images to be compatible with print production, images must be converted to the proper format, typically CMYK.

### **Saddle Stitch**

Binding using staples through the spine.

### **Sheet**

1) A sheet has two sides, and is made up of two pages.. OR.. 2) A single piece of paper run through a press.

### **Sheetfed Press**

Offset presses that print a single sheet of paper at a time.

### **Side Sewn**

Sewing a book through the sheets near the spine.

### **Signature**

A single sheet of stock printed on both sides. Signatures may still be flat, or folded and trimmed in varying page counts.

### **Soft Proofing**

Software that allows you to view changes, or corrections to your project online. This method is best used for a small number of correction pages, and not an entire book.

### **Smyth Sewn**

Binding by sewing through the spine of each section, then to each other.

### **Spine**

The back of a book, or the binding edge.

### **Web Press**

Offset presses that print from a roll of paper.



Getting Noticed + Being Social + Making Connections

# Design Online Resources

A SHORT LIST OF DESIGN FOCUSED

ORGANIZATIONS / WEBSITES / FORUMS

AIGA — <http://www.aiga.org/>

AIGA UWSP — <https://www.facebook.com/groups/34683371958/>

A List Apart — <http://alistapart.com>

Colors Magazine — <http://www.colors magazine.com/>

Communication Arts (ca) — <http://www.commarts.com/>

Creative Bloq — <http://www.creativebloq.com/>

Design Indaba — <http://www.designindaba.com/>

Design Milk — <http://design-milk.com/>

Design Observer — <http://designobserver.com/>

Design Thinking — <https://designthinking.ideo.com/>

Eye — <http://www.eyemagazine.com/>

How — <http://www.howdesign.com/>

Juxtapoz — <http://www.juxtapoz.com/>

Print — <http://www.printmag.com/>

SOME PLACES FOR BUILDING WEBSITES / SHARING

Adobe Portfolio — <https://www.myportfolio.com/>

Bēhance — <https://www.behance.net/>

Carbonmade — <https://carbonmade.com/>

Dribbble — <https://dribbble.com/>

Square Space — <https://www.squarespace.com/>

Wix — <http://www.wix.com/>

Wordpress — <https://wordpress.com/>

# SPECIFYING PAPER **BASICS**

What do you need to know about paper? You can learn tons about paper by examining *our paper sample books* and exploring *paper company websites*. A few big companies to look at include: Appleton Coated, French, Mohawk, Neenah and Sappi. These paper companies all carry specific lines or collections of paper that cater to different customer and needs.

## HERE ARE THE BASICS

When you spec paper, the three important decisions you need to make relate to grade, surface and weight.

**GRADES** — Not all papers within a Grade are equal. Main differences are in the following characteristics: INK HOLDOUT, SMOOTHNESS, OPACITY, amount of COATING.

In North America, coated papers are categorized by the AF&PA (American Forest and Paper Association) into #1, #2, #3, #4, and #5 grades.

These are grades based on brightness—  
listed in the chart below of AF&PA standard grade classifications.

COATED SHEET	GE BRIGHTNESS	BRIGHTNESS is reflected light. With lower brightness, overall contrast is reduced, and highlights are dulled. Brighter papers cost more, in general, since brightness is a result of adding costly additives like titanium dioxide to the stock.
# 1	91.0 and greater	
# 2	87.0 to 90.9	
# 3	82.0 to 86.9	
# 4	81.9 and below	
# 5	NA	

## INK HOLDOUT

Holdout refers to a paper's ability to hold ink on the surface consistently, so that it will dry in a sharper, more clearly defined dot and produce higher ink gloss. When ink is absorbed into the sheet, it spreads, creating a phenomenon referred to as 'DOT GAIN'.

## OPACITY

There are two types of opacity: 'APPARENT OPACITY' refers to the actual opacity of the unprinted paper itself; 'PRINTED OPACITY' is affected by holdout, in that the lessened opacity is actually caused by absorption of ink.

As ink is absorbed into a sheet of paper the printed opacity of the page decreases, causing the image to show through on the back.

**SURFACE TYPES** — Papers come in a variety of Surface Types.

Common coated surfaces are: CAST-COATED, GLOSS, DULL, MATTE, SILK & EMBOSSED.  
Common uncoated finishes include: SMOOTH, LINEN, VELLUM, & FELT.

Each of these surfaces will provide different print quality and overall appearance.  
Each has its strengths and appropriateness for a particular job.

**WEIGHTS** — Most paper grades come in a variety of weights for both COVER and TEXT.  
Paper is measured by Basis Weight, or the weight of a specified size and amount of paper.

*This information was found originally on the Sappi paper website in 2011.*

# Paper Promotion

## PROPMT

Make paper 'cool' again.

## GOALS

- Develop a concept to promote the power of paper.
- Explore various options for deliverables. Your idea can be realized in any format.
- You can conceive of the promotion as a high-concept piece, a research-heavy promotion, or a 'traditional' paper promotion.
- Research and gather information about paper and paper companies and distill information for a project proposal. What you plan to focus on, what media you want to use, who you will be working with.
- Be able to present about the positive aspects of paper, a specific paper company and specific qualities of a line or collection of their paper OR about the company's use of technologies, processes and efforts toward sustainability.
- The final piece, ultimately, should attract, woo, wow, win over and inform designers about specific and positive qualities that are achievable by using paper and the promoted company.

## CALENDAR

**MON, OCT 31**  
Project INTRO

**WED, NOV 2**  
have initial concepts

**WEEK OF NOV 7-9**  
Upload  
Written Proposal  
for Paper Promo

**WEEK OF NOV 14-16**  
Develop work

**WEEK OF NOV 21-23**  
Present in-progress work

**WEEK OF NOV 28-30**  
Develop work

**WEEK OF DEC 5-7**  
Develop work

**MON, DEC 12**  
Present Finals

## REQUIREMENTS

Focus on one paper company and include their logo somewhere in the promotion / piece.

Promotions need to highlight:

— one or more of their lines or collections

OR

— their products, current technologies, processes and efforts toward sustainability.

## OPTIONS

To realize your solution you can work individually or in teams of two (2).

# POSTCARD SERIES DESIGN PROBLEM

ART 410 Graphic Design Processes, section 1, Fall 2013

**Purpose/Goal:** Promote the Central Wisconsin Region by illuminating the unique nature of the many small towns in the area. Overall there will be 30+ towns, cities or burgs represented. Each of these will have a set of four (4) postcards showcasing notable aspects connected to the place.

**Focus:** You will design the postcards as a series to promote your specific city or town within the Central Wisconsin Region. Design one card to promote your town in general and the other three cards to highlight an event, point of interest, geographical feature or some other notable purpose.

Set-up/Size: 4 up on 8.5" x 11.5" plus bleed (each card is 4.25 in. x 5.5 in.)

Colors/Ink: 2/2: K + 1 spot color (PMS 300 C)

Paper Stock: Printer defines

Standing die: perforated at .5" and at 6" and at center horizontally (4.25)

Follow these specs for your files:

Photos at 300 dpi

Line art at 1200 dpi

Use only specified colors

You must use one of the following print technique on at least one of the four cards:

Bleed

Flat tint (screen)

Gradient

Reverse

Duotone / or / False Duotone

Black Halftone

Line art from photograph

Vector graphic

Certainly you can use photos in your design, but photo only results cannot fully explore the techniques that are available to you. "Picture postcards" are not allowed, unless they are created in a way to explore a vernacular expression and allow for the producing the techniques required.

# POSTCARD SERIES

ART 410 Graphic Design Processes, section 1, Fall 2013

## Prepare Final Art

Size: each card is 4.25" x 5.5"  
Set-up: 4 up on 8.5" x 11.5" plus bleed  
Colors/Ink: 2/2: K + 1 spot color (PMS 300 C)

Paper Stock: Printer defines

Standing die: perforated at .5" and at 6" and at center horizontally (4.25)

## Check your files

Photos: 300 dpi .eps for Duotone; .tif for grayscale  
Line art: 1200 dpi .bmp

File > Package ( verify all images and fonts are there and only specified colors used )

Export > PDF > High Quality

Use only your own photos in your design.

## Print your files

For voting: Letter size/front side only

For Spectra: Tabloid size—front side and back side with Crop and Bleed marks



# POSTCARD SERIES

## PREP FINAL ART

Size: each card is 4.25" x 5.5"  
Set-up: 4 up on 8.5" x 11.5" plus bleed  
Colors/Ink: 4 / 1

Paper Stock: Printer defines

Standing die: perforated at .5" and at 6" and at center horizontally (4.25)

## Check your files

Photos: 300 dpi  
Line art: 1200 dpi

File > Package  
( verify all images and fonts are there and only specified colors used )

Export > PDF > High Quality

## Print your files for Spectra

Tabloid size—front side and back side with Crop and Bleed marks

## PROJECT & PRESENTATION FEEDBACK

ART 410 Graphic Design Processes

Name \_\_\_\_\_

1. **Records for Life**—*civic engagement, redesign problem, group challenge*
  2. **Postcard series**—*design using only 2 colors and specified techniques*
  3. **Paper promotion**—*develop concept for marketing a paper or line of papers for specific company*
  4. **Paper company**—*research, design, produce and deliver presentation in class*
  5. **Design studio tours**—*group activity, to locate, request access and tour 2 design agencies; produce and deliver presentation in class*
- 

## PROJECT & PRESENTATION FEEDBACK

ART 410 Graphic Design Processes

Name \_\_\_\_\_

1. **Records for Life**—*civic engagement, redesign problem, group challenge*
2. **Postcard series**—*design using only 2 colors and specified techniques*
3. **Paper promotion**—*develop concept for marketing a paper or line of papers for specific company*
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**ART 410 CAP CAMP RESEARCH**

Good job on...

Work on...

# Opinion Survey

## ART 410 GRAPHIC DESIGN PROCESSES

*Feel free to use the back of the paper if you need more space to write your answers.*

### 1. Projects & Presentations

The main projects undertaken this semester were: Records for Life redesign of vaccination record; the Smalltown Wisconsin promotional postcard series and the Paper Promotion. You created presentations for your paper company research and your design studio tours.

a) In your opinion, what project or presentation was the least beneficial and why?

b) What project or presentation was the most beneficial and why?

### 2. Group Work

In this class you worked in groups developing a design solutions for a specific problem, arranged for and toured several design agencies and shared driving to our various field trips.

a) What problems and what benefits did you experience working in your group?

### 3. Topics & Processes

This semester we delved into a range of technical and conceptual topics in the field of Graphic Design, most of it focused on print design and print-related processes. Design processes for screen and for other environments was not directly addressed in this class.

a) Has this class helped you understand more of the processes associated with print design?

b) What suggestions do you have for incorporating design for other environments than print?

### 4. Instructor & Instruction

In your opinion how can the instructor improve as a teacher? What did the instructor do well?

Thank you for your opinions and your time!